

Michael S. Jones

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Summary of Qualifications

From 2005, worked as Project Manager for auto racing teams throughout the country; including all aspects of team operations car prep, pit stops, race strategy, travel logistics, sponsor relations.

20+ years as Project Manager, Manager and Owner, managed staff, training, budgets, marketing, sales, customer portfolios, and special projects. Utilizing process improvement methods to increase sales and maintain long term customer contracts.

Profile and Achievements:

I am writing to recommend Michael Jones. He served as crew chief for my race team for three years, and I can honestly say we could not have operated or been successful without his enormous and tireless contribution to our efforts. Michael was always one step ahead of our problems, and took great personal pride in the quality of his work and the results of our team. Michael is an honest, loyal, intelligent man whom I was extremely lucky to have on my team, and highly recommend him for your team. - Christopher Lee

As owners of the team, we thoroughly concur with this recommendation of Michael's skills sets and value to our team. - Charles and Sarah Lee

Strong leadership, obsessed with customer service and meeting project goals on time within budget. Able to develop staff and maintain high levels of productivity.

- Vice President of Express Painting Corporation, tripled sales from 2000-2007.
- Member of PDCA in executive management capacity; recognized by CISAP for safety record: "25% below industry standard."
- 20+ years experience in long term client stewardship; facility with process improvement methods.
- Deep knowledge of industry standards relating to safety and compliance including hazardous material disposal and OSHA regulations.
- Travel logistics, event planning, expediting,
- Advertising, sponsor relations, resource development.

Major clients included: Cleveland Clinic Health Systems; Panzica Construction; Marous Brothers Corp.; Benesch, Friedlander, Caplan & Aronoff, LLP ; Cuyahoga Community College; Morgan-Zeisler Properties and Giambrone Construction.

This is to confirm that I personally know Mr. Michael Jones to be a man of exceptional dignity, character, and management capability. I got introduced to Michael through his late father, Mr. Irving Jones, a former business associate. I am a management consultant and in 2008, the late Irving contracted my company, KP Performance Solutions, LLC to help him develop an exit strategy from his former business, Express Painting, Inc.

I was impressed by Micheal's communication and people management skills and would highly recommend him for employment in an organization that wants to attract and retain people with the talent and ability to get the job done right and fast. - Patrick Kimera,

Professional Experience

Team Manager, GTSports Racing, (2005 - Present); worked as project specialist for GTSports and other racing teams. Project services to various race teams including all aspects of team operations including car prep, pit stops, race strategy, travel logistics, sponsor relations, sponsor development, short notice event planning, remote location event planning, public relations, track side professional driver.

General Manager, Modern Concepts Painting, LLC (Apr. 2011 - Oct. 2011); Manages a budget of \$1.5 million; Manages a core of 15 office, sales, applicators and field personnel; Responsible for the financial, marketing, sales and compliance activities of the firm.

President, Express Painting Corporation (Jan. 2009 - Mar., 2011); Managed a budget of \$3 million; Managed 56 office, sales, marketing, estimators, applicators and field personnel.

Vice President, Express Painting Corporation (1995 - 2008); managed a diverse portfolio of 75 clients per year in 115 projects; Fielded a portfolio of up to 150 leads per year to meet and exceed sales goals; Supervised all purchasing activities with regard to painting equipment and materials

Education

Ohio State University; OSHA: 30 hour Occupational Safety and Health training course; Drug Free Work Place: Supervisor, annual training since 1997.

Volunteerism

National Hotwheels Convention (1992 - present): Assisted with all functions of charity auction fundraising event; procured and provided monetary and merchandise donations; assisted auctioneers; raised an average of over \$110,000+ annually.